(Company no. 23218 - W)

Condensed Interim Financial Statements Unaudited Statements of Financial Position As At 31 March 2014

		< GR0	OUP>	< COMP	PANY>
	Note	31/3/2014 RM'000	31/12/2013 RM'000	31/3/2014 RM'000	31/12/2013 RM'000
ASSETS					
Cash and short-term funds Deposits and placements with banks and other		6,592,076	9,331,374	243,189	131,710
financial institutions		347,068	468,585	4,496	4,460
Trade receivables	A9	297,129	176,706	-	-
Financial assets held-for-trading	A10	5,019	149,544	-	-
Financial investments available-for-sale	A10	9,558,223	8,767,991	-	-
Financial investments held-to-maturity	A10	622,263	624,033	-	-
Derivative financial assets		59,157	55,776	-	-
Loans, advances and financing	A11	37,766,169	36,909,384	-	-
Other assets	A12	302,134	309,011	68,502	68,494
Statutory deposits with Bank Negara Malaysia		1,633,712	1,545,144	-	-
Amount due from subsidiaries		-	-	603,929	904,972
Amount due from associate		67,226	67,257	67,226	67,257
Investment in subsidiaries		- -	-	3,882,882	3,582,882
Investment in jointly controlled entities		137,504	135,539	146,880	146,880
Investment in associate		211,122	208,396	10,681	10,681
Tax recoverable		16,804	11,316	5,585	5,173
Deferred tax assets		5,193	14,475	-	470
Property and equipment		161,539	167,038	422	470
Intangible assets TOTAL ASSETS		1,008,387	1,009,988 59,951,557	5,033,792	4,922,980
	:				
LIABILITIES AND EQUITY					
Deposits from customers	В8	46,304,101	47,353,514	-	-
Deposits and placements of banks and other					
financial institutions	В8	3,502,636	3,983,912	-	-
Bills and acceptances payable		98,932	90,208	-	-
Trade payables		311,427	179,078	-	-
Derivative financial liabilities Recourse obligation on loans sold to Cagamas Berhad		70,062 394,007	93,868 397,790	-	-
Other liabilities	A13	576,101	467,454	17,156	19,634
Provision for taxation	A13	32,465	36,405	17,130	19,034
Deferred tax liabilities		1,612	172	108	108
Amount due to subsidiaries		1,012	-	400,258	400,258
Borrowings	В8	972,238	972,432	972,238	972,432
TOTAL LIABILITIES	•	52,263,581	53,574,833	1,389,760	1,392,432
EQUITY	•				
Share capital Reserves:-		1,494,576	1,494,576	1,494,576	1,494,576
Share premium		1,400,410	1,400,410	1,400,410	1,400,410
Statutory reserves		1,469,048	1,469,048	1,400,410	1,400,410
AFS revaluation reserves		22,840	15,148	_	
Retained profits		2,140,270	1,997,542	749,046	635,562
TOTAL EQUITY	•	6,527,144	6,376,724	3,644,032	3,530,548
TOTAL LIABILITIES AND EQUITY	•	58,790,725	59,951,557	5,033,792	4,922,980
COMMITMENTS AND CONTINGENCIES	:	23,489,905	22,222,815	-	
NET ASSETS PER SHARE (RM)	•	4.37	4.27		
THE HOUSE STEEN SHARE (MILL)	:	7.37			

The Condensed Financial Statements should be read in conjunction with the audited financial statements of the Group for the financial year ended 31 December 2013.

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(Company no. 23218 - W)

Condensed Interim Financial Statements Unaudited Income Statements For The Financial Period Ended 31 March 2014

		<individual qua<="" th=""><th>arter Ended> <</th><th><cumulative qu<="" th=""><th>arter Ended></th></cumulative></th></individual>	arter Ended> <	<cumulative qu<="" th=""><th>arter Ended></th></cumulative>	arter Ended>
GROUP	Note	31/3/2014 RM'000	31/3/2013 RM'000	31/3/2014 RM'000	31/3/2013 RM'000
Revenue		764,893	732,762	764,893	732,762
Interest income	A14	558,983	530,549	558,983	530,549
Interest expense	A15	(340,001)	(309,071)	(340,001)	(309,071)
Net interest income		218,982	221,478	218,982	221,478
Net Islamic banking income		56,733	54,967	56,733	54,967
Other operating income	A16	95,381	95,718	95,381	95,718
Net income		371,096	372,163	371,096	372,163
Other operating expenses	A17	(180,399)	(172,435)	(180,399)	(172,435)
Operating profit before allowance for impairment on loans, advances and financing		190,697	199,728	190,697	199,728
Allowance for impairment on loans, advances and financing	A18	6,271	13,118	6,271	13,118
Allowance for impairment on other assets	A19	207	155	207	155
Operating profit		197,175	213,001	197,175	213,001
Finance cost		(10,579)	(10,501)	(10,579)	(10,501)
Share of results of jointly controlled entities		(3,190)	491	(3,190)	491
Share of results of associate		2,412	534	2,412	534
Profit before taxation and zakat		185,818	203,525	185,818	203,525
Zakat		(164)	(217)	(164)	(217)
Profit before taxation		185,654	203,308	185,654	203,308
Taxation	B6	(42,926)	(52,474)	(42,926)	(52,474)
Net profit for the financial period attributable to equity holders of the Company		142,728	150,834	142,728	150,834
Earnings per share attributable to the equity holders of the Company (sen) - Basic and fully diluted	B12	9.55	10.09	9.55	10.09

The Condensed Financial Statements should be read in conjunction with the audited financial statements of the Group for the financial year ended 31 December 2013.

(Company no. 23218 - W)

Condensed Interim Financial Statements Unaudited Statement of Comprehensive Income For The Financial Period Ended 31 March 2014

	<individual qua<="" th=""><th>arter Ended></th><th><cumulative qu<="" th=""><th>arter Ended></th></cumulative></th></individual>	arter Ended>	<cumulative qu<="" th=""><th>arter Ended></th></cumulative>	arter Ended>
GROUP	31/3/2014 RM'000	31/3/2013 RM'000	31/3/2014 RM'000	31/3/2013 RM'000
Profit after taxation	142,728	150,834	142,728	150,834
Other comprehensive income: - Net fair value change in financial investments available-for-sale	8,939	(11,302)	8,939	(11,302)
- Deferred tax on revaluation of financial investments available-for-sale	(1,247)	3,404	(1,247)	3,404
Other comprehensive income for the period, net of tax	7,692	(7,898)	7,692	(7,898)
Total comprehensive income for the financial period attributable to the equity holders of the Company	150,420	142,936	150,420	142,936

The Condensed Financial Statements should be read in conjunction with the audited financial statements of the Group for the financial year ended 31 December 2013.

(Company no. 23218 - W)

Condensed Interim Financial Statements Unaudited Income Statements For The Financial Period Ended 31 March 2014

<individual quar<="" th=""><th>ter</th><th>-Cumulative Quar</th><th>rter Ended></th></individual>	ter	-Cumulative Quar	rter Ended>
31/3/2014 RM'000	31/3/2013 RM'000	31/3/2014 RM'000	31/3/2013 RM'000
128,415	46,591	128,415	46,591
11,757	12,586	11,757	12,586
-	-	-	-
11,757	12,586	11,757	12,586
-	-	-	-
116,658	34,005	116,658	34,005
128,415	46,591	128,415	46,591
(4,006)	(1,949)	(4,006)	(1,949)
124,409	44,642	124,409	44,642
-	-	-	-
-	-	-	-
124,409	44,642	124,409	44,642
(10,579)	(10,501)	(10,579)	(10,501)
113,830	34,141	113,830	34,141
-	-	-	-
113,830	34,141	113,830	34,141
(346)	(8,471)	(346)	(8,471)
113,484	25,670	113,484	25,670
	31/3/2014 RM'000 128,415 11,757 - 116,658 128,415 (4,006) 124,409 124,409 (10,579) 113,830 - 113,830 (346)	31/3/2014 RM'000 31/3/2013 RM'000 128,415 46,591 11,757 12,586 - - 116,658 34,005 128,415 46,591 (4,006) (1,949) 124,409 44,642 (10,579) (10,501) 113,830 34,141 (346) (8,471)	RM'000 RM'000 RM'000 128,415 46,591 128,415 11,757 12,586 11,757 - - - 116,658 34,005 116,658 128,415 46,591 128,415 (4,006) (1,949) (4,006) 124,409 44,642 124,409 (10,579) (10,501) (10,579) 113,830 34,141 113,830 (346) (8,471) (346)

(Company no. 23218 - W)

Condensed Interim Financial Statements Unaudited Statement of Comprehensive Income Unaudited Income Statements For The Financial Period Ended 31 March 2014

<u>COMPANY</u> <individual ended="" quarter=""> <cumulative e<="" quarter="" th=""><th>uarter Ended></th></cumulative></individual>			uarter Ended>	
	31/3/2014 RM'000	31/3/2013 RM'000	31/3/2014 RM'000	31/3/2013 RM'000
Profit after taxation	113,484	25,670	113,484	25,670
Other comprehensive income	-	-	-	-
Total comprehensive income for the financial period attributable to equity holders of the Company	113,484	25,670	113,484	25,670

The Condensed Financial Statements should be read in conjunction with the audited financial statements of the Group for the financial year ended 31 December 2013.

(Company no. 23218 - W)

Unaudited Condensed Consolidated Statement Of Changes In Equity For The Financial Period Ended 31 March 2014

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Issued and fully paid ordinary shares of

	RM1	each					
GROUP	Number of shares '000	Nominal value RM'000	Share premium RM'000	Statutory reserves RM'000	AFS revaluation reserves RM'000	Retained profits RM'000	Total Equity RM'000
At 1 January 2014	1,494,576	1,494,576	1,400,410	1,469,048	15,148	1,997,542	6,376,724
Comprehensive income: - Net profit for the financial period	-	-	-	-	-	142,728	142,728
Other comprehensive income (net of tax): - Financial investments available-for-sale			_	-	7,692		7,692
Total comprehensive income for the financial period	-	-	-	-	7,692	142,728	150,420
At 31 March 2014	1,494,576	1,494,576	1,400,410	1,469,048	22,840	2,140,270	6,527,144
At 1 January 2013	1,494,576	1,494,576	1,400,410	1,293,665	108,763	1,747,090	6,044,504
Comprehensive income: - Net profit for the financial period	-	-	-	-	-	150,834	150,834
Other comprehensive income (net of tax): - Financial investments available-for-sale			_	-	(7,898)		(7,898)
Total comprehensive income for the financial period	-	-	-	-	(7,898)	150,834	142,936
At 31 March 2013	1,494,576	1,494,576	1,400,410	1,293,665	100,865	1,897,924	6,187,440

(Company no. 23218 - W)

Unaudited Condensed Statement Of Changes In Equity For The Financial Period Ended 31 March 2014

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Issued and fully paid ordinary shares of

	RM1	each	Non-distributable	Distributable	
COMPANY	Number of shares	Nominal value	Share premium	Retained profits	Total Equity
<u> </u>	'000	RM'000	RM'000	RM'000	RM'000
At 1 January 2014	1,494,576	1,494,576	1,400,410	635,562	3,530,548
Total comprehensive income for the financial period: - Net profit for the financial period	<u>-</u>	-		113,484	113,484
At 31 March 2014	1,494,576	1,494,576	1,400,410	749,046	3,644,032
At 1 January 2013	1,494,576	1,494,576	1,400,410	580,197	3,475,183
Total comprehensive income for the financial period: - Net profit for the financial period	-	-	-	25,670	25,670
At 31 March 2013	1,494,576	1,494,576	1,400,410	605,867	3,500,853

(Company no. 23218 - W)

Unaudited Condensed Consolidated Statement of Cash Flow For The Financial Period Ended 31 March 2014

	<> months Ended>		
	31/3/2014 RM'000	31/3/2013 RM'000	
CASH FLOWS FROM OPERATING ACTIVITIES			
Profit before taxation Adjustment for non-operating and non-cash items	185,654 (90,158)	203,308 (70,002)	
Operating profit before changes in working capital	95,496	133,306	
Net changes in operating assets Net changes in operating liabilities Payment of tax and zakat Tax refund	(784,214) (1,308,800) (47,499) 354	433,766 134,227 (52,912) 30	
Net cash (used in)/generated from operating activities	(2,044,663)	648,417	
CASH FLOWS FROM INVESTING ACTIVITIES			
Interest received from securities Net (purchase)/disposal of:	68,564	69,526	
securitiesproperty and equipmentintangible assets	(774,366) 5,648 (150)	(134,082) (5,372) (864)	
Dividend received from: - financial investments available-for-sale Proceeds from disposal of property and equipment Proceeds from disposal of foreclosed properties Amount due from associate	4,916 31	9 4,147 6,572 29	
Net cash used in investing activities	(694,519)	(60,035)	
CASH FLOWS FROM FINANCING ACTIVITIES			
Decrease in borrowings	(194)	(228)	
Net cash used in financing activities	(194)	(228)	
Net (decrease)/increase in cash and cash equivalents Cash and cash equivalents at beginning of the period	(2,739,376) 9,321,506	588,154 7,359,658	
Cash and cash equivalents at end of the period	6,582,130	7,947,812	
Analysis of cash & cash equivalent Cash and short-term funds Adjustment for money held in trust on behalf of remisiers	6,592,076 (9,946)	7,957,161 (9,349)	
	6,582,130	7,947,812	

The Condensed Financial Statements should be read in conjunction with the audited financial statements of the Group for the financial year ended 31 December 2013.

Part A - Explanatory Notes pursuant to Malaysian Financial Reporting Standard ("MFRS 134") and Revised Financial Reporting for Banking Institutions ("BNM/GP8") issued by Bank Negara Malaysia

A1. BASIS OF PREPARATION

The unaudited condensed interim financial statements for the period under review have been prepared under the historical cost convention except for the following assets and liabilities which are stated at fair values:-

- (i) financial assets held-for-trading,
- (ii) financial investments available-for-sale, and
- (iii) derivative financial instruments.

The unaudited condensed financial statements has been prepared in accordance with MFRS134 Interim Financial Reporting issued by the Malaysian Accounting Standards Board ("MASB") and Chapter 9, part K of the Listing Requirements of the Bursa Malaysia Securities Berhad.

The unaudited condensed interim financial statements should be read in conjunction with the audited financial statements of the Group and the Company for the year ended 31 December 2013. The explanatory notes to the interim financial statements provide an explanation of events and transactions that are significant to an understanding of the changes in the Group since the year ended 31 December 2013.

A2. ACCOUNTING POLICIES AND METHODS OF COMPUTATIONS

The significant accounting policies and methods of computation applied in the condensed interim financial statements are consistent with those applied in the annual financial statements for the year ended 31 December 2013 except for the adoption of the following new and revised Malaysian Financial Reporting Standards ("MFRS"), Amendments to MFRSs that are applicable and effective to the Group for the financial year beginning 1 January 2014:-

- Amendment to MFRS 10 "Consolidated Financial Statements"
- Amendment to MFRS 12 "Disclosures of Interest in Other Entities"
- Amendment to MFRS 127 "Separate Financial Statements"
- Amendment to MFRS 132 "Financial Instruments: Presentation"
- · Amendment to MFRS 136 "Impairment of Assets"
- Amendment to MFRS 139 "Financial Instrument: Recognition and Measurement"

The adoption of the above new and revised standards and amendments does not have any impact to the results of the Group and the Company for the quarter under review.

Classification and Impairment Provisions for Loans/Financing - Maintenance of Regulatory Reserve

Pursuant to Pagaraph 13 of the Policy Document on Classification and Impairment Povisions for Loans/Financing, Bank Negara Malaysia ("BNM") had issued a letter on 4 February 2014, which requires banking institutions to maintain, in aggregate collective impairment provisions and regulatory reserves of no less than 1.2% of total outstanding loans/financing (excluding loans/financing with an explicit guarantee from the Federal Government of Malaysia), net of individual impairment provisions. The regulatory reserves is to be maintained in addition to the impairment provisions as required under the MFRS and it will be set aside from the retained profits to a separate reserve within the equity to further strengthen buffers against potential losses.

Banking institutions are required to comply with the requirement by 31 December 2015. The adoption of the above 1.2% collective impairment provisions is not expected to have any impact to the profit or loss of the Banking subsidiaries. As the regulatory reserves does not qualified as common equity Tier I (CET I) Capital and Tier I Capital under the BNM's Capital Adequacy Framework (Capital Components), the adoption of this requirement will however result in a drop in CET I and Tier I capital ratios of the banking subsidiaries accordingly.

A3. AUDITOR'S REPORT ON PRECEDING ANNUAL FINANCIAL STATEMENTS

The auditors' report on the audited financial statements for the financial year ended 31 December 2013 was not subjected to any qualification.

A4. SEASONAL OR CYCLICAL FACTORS

The operations of the Group are generally not affected by any seasonal or cyclical factors but are in tandem with the country's economic situation.

A5. ITEMS OF UNUSUAL NATURE, SIZE AND INCIDENCE AFFECTING NET ASSETS, EQUITY, NET INCOME OR CASH FLOWS

There were no unusual items affecting the assets, liabilities, equity, net income or cash flows of the Group and the Company during the quarter under review.

A6. CHANGES IN ESTIMATES

There were no material changes in estimates of amounts reported in prior financial years that have a material effect during the quarter under review.

A7. DEBT AND EQUITY SECURITIES

There were no issuance, cancellations, shares, share buy-backs, resale of shares bought back and repayment of debts and equity securities by the Company.

A8. DIVIDENDS PAID

No dividend has been paid during the quarter under review.

A9. TRADE RECEIVABLES

	Group	
	31/3/2014 RM'000	31/12/2013 RM'000
Amount due from stock-broking clients	254,988	178,701
Amount due from Bursa Securities Clearing Sdn Bhd	44,352	-
Management fees receivable on fund management	1,459	1,657
	300,799	180,358
Less: Allowance for impairment		
- Collective impairment	(63)	(19)
- Individual impairment	(3,607)	(3,633)
	297,129	176,706
Movement in allowance for impairment on trade receivables:-		
Collective impairment		
Balance at the beginning of financial period/year	19	21
Allowance made during the financial period/year	45	134
Amount recovered during the financial period/year	(1)	(136)
Balance at the end of financial period/year	63	19
Individual impairment		
Balance at the beginning of financial period/year	3,633	3,575
Allowance made during the financial period/year	8	232
Amount recovered during the financial period/year	(34)	(174)
Balance at the end of financial period/year	3,607	3,633

A10. FINANCIAL ASSETS

		Gro	up
(a)	Financial assets held-for-trading	31/3/2014 RM'000	31/12/2013 RM'000
	At fair value		
	Bank Negara Malaysia Notes	-	149,544
	Unquoted Securities - Private Debt Securities in Malaysia	5,019	-
	Total financial assets held-for-trading	5,019	149,544
(b)	Financial investments available-for-sale		
	At fair value		
	Malaysian Government Treasury Bills	29,549	_
	Malaysian Government Investment Issuance	2,474,781	2,361,979
	Cagamas Bonds	85,309	85,228
	Sukuk Perumahan Kerajaan	388,003	385,742
	Khazanah Bonds	291,138	237,441
	Bankers' Acceptance and Islamic Acceptance Bills	208,805	196,522
	Bank Negara Malaysia Notes	697,992	629,674
	Negotiable Instruments of Deposit and Islamic Debt Certificate	297,722	99,572
		4,473,299	3,996,158
	Quoted Securities - Shares in Malaysia	31,237	27,631
	- Private Debt Securities in Malaysia	8,868	2,167
	·	0,000	2,107
	Unquoted Securities		
	- Shares in Malaysia	174,723	165,656
	- Private Debt Securities in Malaysia	4,296,118	4,039,105
	- Private Debt Securities outside Malaysia	666,349	623,725
		9,650,594	8,854,442
	Allowance for impairment of securities	(92,371)	(86,451)
	Total financial investments available-for-sale	9,558,223	8,767,991
(c)	Financial investments held-to-maturity		
	At amortised cost		
	Quoted Securities		
	- Private Debt Securities in Malaysia	31,781	31,781
	Unquoted Securities		
	- Private Debt Securities in Malaysia	643,942	648,616
	- Redeemable Convertible Unsecured Loan Stock in Malaysia	1,554	1,554
		677,277	681,951
	Allowance for impairment of securities	(55,014)	(57,918)
	Total financial investments held-to-maturity	622,263	624,033
	Total securities held	10,185,505	9,541,568

A11. LOANS, ADVANCES AND FINANCING

(a) BY TYPE

Overdraifs			Gro	up
Housing loans/financing				
Housing Joans/Inancing		Overdrafts	1,839,566	1,752,882
Syndicated term loans/financing 1942952 1826,170				
Hire purchase receivables			5,598,264	5,510,534
Business term loans/financing				
Bills receivables				
Trust receipts				
Claims on customers under acceptance credits				
Staff Joans/financing (of which RM NIL to Directors)		*		
Credit/charge cards 77,523 82,137 Revolving credit 3,133,420 2,988,889 Margin financing 63,235 56,705 Factoring 2,750 7,073 Cross loans, advances and financing 38,325,491 37,460,495 Less: Allowance for impairment (316,720) (307,142) - Collective impairment (242,602) (243,096) - Individual impairment (242,602) (243,096) Total net loans, advances and financing 37,766,169 36,909,384 (b) BY MATURITY STRUCTURE 8,243,416 7,427,643 One year to three years 5,464,910 5,109,102 Three years to five years 5,464,910 5,109,102 Ore five years 5,851,474 6,709,415 Over five years 18,765,691 8,214,335 Over five years 29 241 Over five years 5,90,646 1,625,255 Domestic non-banking institutions 29 241 Stock-broking companies 6,391,914 5,932,508 Obmestic bus		•		
Revolving credit 3,133,420 2,988.889 Margin financing 63,235 56,705 Factoring 2,750 7,073 Gross loans, advances and financing 38,325,491 37,460,495 Less: Allowance for impairment (316,720) (307,142) - Individual impairment (242,602) (243,969) Total net loans, advances and financing 37,766,169 36,909,384 (b) BY MATURITY STRUCTURE 4,243,416 7,427,643 One year to three years 5,464,910 5,109,102 Three years to five years 5,81,414 6,79,9415 Over five years 18,765,691 18,214,335 Over five years 18,765,691 18,214,335 Every Every Sears 1,590,646 1,622,525 Domestic non-banking institutions 239 241 - Others 1,590,646 1,622,525 Domestic business enterprises 1,590,646 1,622,525 Domestic business enterprises 3,345,774 13,847,266 Government and statutory bodies 12,271,25 16,2591			,	
Margin financing 63,235 56,705 Factoring 2,750 7,073 Cross loans, advances and financing 38,325,491 37,460,495 Less: Allowance for impairment (316,720) (307,142) Collective impairment (242,602) (243,969) Total net loans, advances and financing 37,766,169 36,909,384 (b) BY MATURITY STRUCTURE 8,243,416 7,427,643 One year to three years 5,464,910 5,109,102 Three years to five years 5,851,474 6,709,415 Over five years 5,851,474 6,709,415 Over five years 18,705,691 18,214,335 Over five years 239 241 Over five years 239 241 Over five years 1,500,646 1,622,525 Domestic non-banking institutions 239 241 - Stock-broking companies 239 241 - Others 1,500,646 1,622,525 Domestic non-banking institutions 3,545,741 13,847,266 - Others				
Pactoring 2,750 7,074 7,000				
Gross loans, advances and financing 38,325,491 37,460,495 Less: Allowance for impairment (316,720) (307,142) - Collective impairment (242,602) (243,969) Individual impairment 37,766,169 36,909,384 Total net loans, advances and financing 37,766,169 36,909,384 (b) BY MATURITY STRUCTURE Maturing within one year 8,243,416 7,427,643 One year to three years 5,464,910 5,109,102 Three years to five years 5,851,474 6,709,415 Over five years 18,765,691 18,214,335 Express 18,765,691 18,214,335 (c) BY TYPE OF CUSTOMER Domestic non-banking institutions - Stock-broking companies 239 241 - Others 3,391,914 5,932,508 - Others 6,391,914 5,932,508 - Others 13,545,774 13,847,266 Government and statutory bodies 12,24,517 162,591 Individuals 15,207,325 15,003,354				
Collective impairment		ractoring	2,/30	7,073
Collective impairment Coll			38,325,491	37,460,495
Individual impairment C24,0602 C243,0609 C243,0609 C243,0609 C243,0609 C243,0609 C243,0609 C243,0609 C243,060 C243,0609 C243,0			(316.720)	(307.142)
(b) BY MATURITY STRUCTURE Maturing within one year 8,243,416 7,427,643 One year to three years 5,464,910 5,109,102 Three years to five years 18,765,691 18,214,335 Over five years 18,765,691 18,214,335 (c) BY TYPE OF CUSTOMER 239 241 - Others 1,590,646 1,622,525 Domestic non-banking institutions 239 241 - Others 1,590,646 1,622,525 Domestic business enterprises 6,391,914 5,932,508 - Others 13,545,774 13,847,266 Government and statutory bodies 124,517 162,591 Individuals 15,207,325 15,003,354 Other domestic entities 237,122 251,166 Foreign entities 38,325,491 37,460,495 (d) BY INTEREST / PROFIT RATE SENSITIVITY Fixed rate - Housing loans/financing 324,133 314,506 - Hire purchase receivables 10,642,532 10,524,043				
Maturing within one year 8,243,416 7,427,643 One year to three years 5,464,910 5,109,102 Three years to five years 18,765,691 18,214,335 Over five years 18,765,691 18,214,335 Creating Security of CUSTOMER Domestic non-banking institutions - Stock-broking companies 239 241 - Others 1,590,646 1,622,525 Domestic business enterprises 6,391,914 5,932,508 - Others 13,545,774 13,847,266 Government and statutory bodies 124,517 162,591 Individuals 15,207,325 15,003,354 Other domestic entities 237,122 251,166 Foreign entities 1,227,954 640,844 Foreign entities 38,325,491 37,460,495 (b) BY INTEREST / PROFIT RATE SENSITIVITY 5,852,491 314,506 - Hire purchase receivables 10,642,532 10,524,043 - Other fixed rate loans/financing 4,080,120 4,181,013 - Margin financing 63,235 56,		Total net loans, advances and financing	37,766,169	36,909,384
One year to three years 5,464,910 5,109,102 Three years to five years 5,851,474 6,709,415 Over five years 18,765,691 18,214,335 38,325,491 37,460,495 CC BY TYPE OF CUSTOMER Domestic non-banking institutions - Stock-broking companies 239 241 - Others 1,590,646 1,622,525 Domestic business enterprises 6,391,914 5,932,508 - Others 6,391,914 5,932,508 - Others 13,545,774 13,847,266 Government and statutory bodies 15,207,325 15,003,354 Other domestic entities 237,122 251,166 Foreign entities 237,122 251,166 Foreign entities 38,325,491 37,460,495 (d) BY INTEREST / PROFIT RATE SENSITIVITY Fixed rate Housing loans/financing 324,133 314,506 - Hire purchase receivables 10,642,532 10,524,043 - Other fixed rate loans/financing 4,080,120 4	(b)	BY MATURITY STRUCTURE		
Three years to five years 5,851,474 (6,709,415) 6,709,415 Over five years 18,765,691 18,214,335 38,325,491 37,460,495 (c) BY TYPE OF CUSTOMER Domestic non-banking institutions - Stock-broking companies 239 241 - Others 1,590,646 1,622,525 Domestic business enterprises 6,391,914 5,932,508 - Others 6,391,914 5,932,508 - Others 13,545,774 13,847,266 Government and statutory bodies 124,517 162,591 Individuals 15,207,325 15,003,354 Other domestic entities 237,122 251,166 Foreign entities 237,122 251,666 Foreign entities 38,325,491 37,460,495 (d) BY INTEREST / PROFIT RATE SENSITIVITY Fixed rate 10,642,532 10,524,043 - Hire purchase receivables 10,642,532 10,524,043 - Other fixed rate loans/financing 4,880,120 4,181,013 - Margin financing 63,235 56,705		Maturing within one year	8,243,416	7,427,643
Over five years 18,765,691 18,214,335 8 Y TYPE OF CUSTOMER 38,325,491 37,460,495 Domestic non-banking institutions 239 241 Others 1,590,646 1,622,525 Domestic business enterprises 6,391,914 5,932,508 Others 6,391,914 5,932,508 Others 13,545,774 13,847,266 Government and statutory bodies 124,517 162,591 Individuals 15,207,325 15,003,354 Other domestic entities 237,122 251,166 Foreign entities 1,227,954 640,844 Foreign entities 33,325,491 37,460,495 dWINTEREST / PROFIT RATE SENSITIVITY Fixed rate 1 400,401 4,181,013 - Hire purchase receivables 10,642,532 10,524,043 4,080,120 4,181,013 - Margin financing 4,080,120 4,181,013 4,080,120 4,181,013 - Margin financing 63,235 56,705 56,705 Variable rate 15,131,079 14,098,831		One year to three years	5,464,910	5,109,102
CC BY TYPE OF CUSTOMER 38,325,491 37,460,495 Domestic non-banking institutions 239 241 Others 1,590,646 1,622,525 Domestic business enterprises 6,391,914 5,932,508 Others 6,391,914 5,932,508 Others 13,545,774 13,847,266 Government and statutory bodies 124,517 162,591 Individuals 15,207,325 15,003,354 Other domestic entities 2371,122 251,166 Foreign entities 2371,22 251,166 Foreign entities 38,325,491 37,460,495 (d) BY INTEREST / PROFIT RATE SENSITIVITY Fixed rate - Housing loans/financing 324,133 314,506 - Hire purchase receivables 10,642,532 10,524,043 - Other fixed rate loans/financing 4,080,120 4,181,013 - Margin financing 63,235 56,705 Variable rate - 15,131,079 14,098,81 - Cost plus 8,084,392 8		Three years to five years	5,851,474	6,709,415
Ry TYPE OF CUSTOMER Domestic non-banking institutions 239 241 - Stock-broking companies 1,590,646 1,622,525 Domestic business enterprises 6,391,914 5,932,508 - Others 13,545,774 13,847,266 Government and statutory bodies 124,517 162,591 Individuals 15,207,325 15,003,354 Other domestic entities 237,122 251,166 Foreign entities 1,227,954 640,844 Foreign entities 38,325,491 37,460,495 (d) BY INTEREST / PROFIT RATE SENSITIVITY Fixed rate - Housing loans/financing 324,133 314,506 - Hire purchase receivables 10,642,532 10,524,043 - Other fixed rate loans/financing 4,080,120 4,181,013 - Margin financing 63,235 56,705 Variable rate - BLR plus 15,131,079 14,098,831 - Cost plus 8,084,392 8,285,397		Over five years	18,765,691	18,214,335
Domestic non-banking institutions			38,325,491	37,460,495
- Stock-broking companies 239 241 - Others 1,590,646 1,622,525 Domestic business enterprises 6,391,914 5,932,508 - Small medium enterprises 6,391,914 5,932,508 - Others 13,545,774 13,847,266 Government and statutory bodies 124,517 162,591 Individuals 15,207,325 15,003,354 Other domestic entities 237,122 251,166 Foreign entities 1,227,954 640,844 Fixed rate - Housing loans/financing 324,133 314,506 - Hire purchase receivables 10,642,532 10,524,043 - Other fixed rate loans/financing 4,080,120 4,181,013 - Margin financing 63,235 56,705 Variable rate 15,131,079 14,098,831 - Cost plus 8,084,392 8,285,397	(c)	BY TYPE OF CUSTOMER		
1,590,646 1,622,525 Domestic business enterprises 5,932,508 - Small medium enterprises 6,391,914 5,932,508 - Others 13,545,774 13,847,266 Government and statutory bodies 124,517 162,591 Individuals 15,207,325 15,003,354 Other domestic entities 237,122 251,166 Foreign entities 1,227,954 640,844 The state 1,227,954 640,844 The state 1,403,403,403 - Hire purchase receivables 10,642,532 10,524,043 - Other fixed rate loans/financing 4,080,120 4,181,013 - Margin financing 63,235 56,705 Variable rate - BLR plus 15,131,079 14,098,831 - Cost plus 8,084,392 8,285,397				
Domestic business enterprises Small medium enterprises 6,391,914 5,932,508				
- Small medium enterprises 6,391,914 5,932,508 - Others 13,545,774 13,847,266 Government and statutory bodies 124,517 162,591 Individuals 15,207,325 15,003,354 Other domestic entities 237,122 251,166 Foreign entities 1,227,954 640,844 Fixed rate - Housing loans/financing 324,133 314,506 - Hire purchase receivables 10,642,532 10,524,043 - Other fixed rate loans/financing 4,080,120 4,181,013 - Margin financing 63,235 56,705 Variable rate BLR plus 15,131,079 14,098,831 - Cost plus 8,084,392 8,285,397			1,590,646	1,622,525
- Others 13,545,774 13,847,266 Government and statutory bodies 124,517 162,591 Individuals 15,207,325 15,003,354 Other domestic entities 237,122 251,166 Foreign entities 1,227,954 640,844 Foreign entities Gold BY INTEREST / PROFIT RATE SENSITIVITY Fixed rate - Housing loans/financing 324,133 314,506 - Hire purchase receivables 10,642,532 10,524,043 - Other fixed rate loans/financing 4,080,120 4,181,013 - Margin financing 63,235 56,705 Variable rate BLR plus 15,131,079 14,098,831 - Cost plus 8,084,392 8,285,397		•		
Government and statutory bodies 124,517 162,591 Individuals 15,207,325 15,003,354 Other domestic entities 237,122 251,166 Foreign entities 1,227,954 640,844 Foreign entities 38,325,491 37,460,495 (d) BY INTEREST / PROFIT RATE SENSITIVITY Fixed rate - Housing loans/financing 324,133 314,506 - Hire purchase receivables 10,642,532 10,524,043 - Other fixed rate loans/financing 4,080,120 4,181,013 - Margin financing 63,235 56,705 Variable rate - BLR plus 15,131,079 14,098,831 - Cost plus 8,084,392 8,285,397				, ,
Individuals 15,207,325 15,003,354 Other domestic entities 237,122 251,166 Foreign entities 1,227,954 640,844 (d) BY INTEREST / PROFIT RATE SENSITIVITY Fixed rate - Housing loans/financing 324,133 314,506 - Hire purchase receivables 10,642,532 10,524,043 - Other fixed rate loans/financing 4,080,120 4,181,013 - Margin financing 63,235 56,705 Variable rate - BLR plus 15,131,079 14,098,831 - Cost plus 8,084,392 8,285,397				
Other domestic entities 237,122 251,166 Foreign entities 1,227,954 640,844 38,325,491 37,460,495 (d) BY INTEREST / PROFIT RATE SENSITIVITY Fixed rate - Housing loans/financing 324,133 314,506 - Hire purchase receivables 10,642,532 10,524,043 - Other fixed rate loans/financing 4,080,120 4,181,013 - Margin financing 63,235 56,705 Variable rate - BLR plus 15,131,079 14,098,831 - Cost plus 8,084,392 8,285,397		*		,
Foreign entities 1,227,954 640,844 38,325,491 37,460,495 (d) BY INTEREST / PROFIT RATE SENSITIVITY Fixed rate - Housing loans/financing 324,133 314,506 - Hire purchase receivables 10,642,532 10,524,043 - Other fixed rate loans/financing 4,080,120 4,181,013 - Margin financing 63,235 56,705 Variable rate - 15,131,079 14,098,831 - Cost plus 8,084,392 8,285,397				
38,325,491 37,460,495 (d) BY INTEREST / PROFIT RATE SENSITIVITY Fixed rate - Housing loans/financing 324,133 314,506 - Hire purchase receivables 10,642,532 10,524,043 - Other fixed rate loans/financing 4,080,120 4,181,013 - Margin financing 63,235 56,705 Variable rate - BLR plus 15,131,079 14,098,831 - Cost plus 8,084,392 8,285,397				,
(d) BY INTEREST / PROFIT RATE SENSITIVITY Fixed rate - Housing loans/financing 324,133 314,506 - Hire purchase receivables 10,642,532 10,524,043 - Other fixed rate loans/financing 4,080,120 4,181,013 - Margin financing 63,235 56,705 Variable rate - BLR plus 15,131,079 14,098,831 - Cost plus 8,084,392 8,285,397		Foreign entities	-	
Fixed rate 324,133 314,506 - Housing loans/financing 10,642,532 10,524,043 - Other fixed rate loans/financing 4,080,120 4,181,013 - Margin financing 63,235 56,705 Variable rate - BLR plus 15,131,079 14,098,831 - Cost plus 8,084,392 8,285,397		DV INTERPEGE / DROEFE DATE GENCHENIUM	38,325,491	37,460,495
- Housing loans/financing 324,133 314,506 - Hire purchase receivables 10,642,532 10,524,043 - Other fixed rate loans/financing 4,080,120 4,181,013 - Margin financing 63,235 56,705 Variable rate - BLR plus 15,131,079 14,098,831 - Cost plus 8,084,392 8,285,397	(a)			
- Hire purchase receivables 10,642,532 10,524,043 - Other fixed rate loans/financing 4,080,120 4,181,013 - Margin financing 63,235 56,705 Variable rate - BLR plus 15,131,079 14,098,831 - Cost plus 8,084,392 8,285,397			324.133	314.506
- Other fixed rate loans/financing 4,080,120 4,181,013 - Margin financing 63,235 56,705 Variable rate - BLR plus 15,131,079 14,098,831 - Cost plus 8,084,392 8,285,397				
- Margin financing 63,235 56,705 Variable rate - BLR plus 15,131,079 14,098,831 - Cost plus 8,084,392 8,285,397				
- BLR plus - Cost plus 15,131,079 14,098,831 8,084,392 8,285,397		- Margin financing		
- Cost plus 8,084,392 8,285,397			15 121 070	14 000 021
38,325,491 37,460,495		-		
			38,325,491	37,460,495

A11. LOANS, ADVANCES AND FINANCING (cont.)

(e) BY ECONOMIC PURPOSE

		Gro	oup
		31/3/2014 RM'000	31/12/2013 RM'000
C	onstruction	2,190,888	2,082,699
P	urchase of landed property of which :-		
	Residential	6,014,909	5,985,909
	Non-residential	5,345,887	5,009,095
	urchase of securities	432,757	433,206
	urchase of transport vehicles	11,320,848	11,232,452
	ixed assets other than land and building	240,254	238,059
	ersonal use	953,757	941,023
	redit card	77,523	82,137
	onsumer durable	869	868
	ferger and acquisition	330,171	370,192
	Vorking capital	10,312,223	10,230,340
O	thers	1,105,405	854,515
		38,325,491	37,460,495
(f) <u>B</u>	Y SECTOR		
F	Primary agriculture	508,582	478,281
	Mining and quarrying	624,951	649,621
N	Manufacturing	2,396,520	2,538,773
E	Electricity, gas and water supply	342,011	359,796
(Construction	3,708,638	3,467,735
F	Real estate	4,866,762	4,702,439
	Wholesale and retail trade and restaurants and hotels	2,055,785	2,166,051
	Fransport, storage and communication	2,022,964	2,069,268
	Finance, insurance and business services	5,114,877	4,465,887
	Education, health and others	1,104,051	1,408,839
	Household	15,348,758	15,146,265
(Others	231,592	7,540
		38,325,491	37,460,495
(g) <u>B</u>	Y GEOGRAPHICAL DISTRIBUTION		
F	Perlis	98,457	85,125
ŀ	Kedah	1,169,816	1,088,305
F	Pulau Pinang	1,902,616	1,825,875
	Perak	1,127,997	1,163,213
	Selangor	11,965,362	11,557,789
	Wilayah Persekutuan	10,757,074	10,924,938
	Negeri Sembilan	823,020	813,316
	Melaka	888,038	869,233
	ohor	3,232,840	3,224,541
	Pahang	753,926	755,143
	Terengganu	974,666	989,295
	Kelantan	242,290	244,022
	Sarawak Sabab	1,177,646	1,137,113
	Sabah	1,661,353	1,692,677
	Labuan Dutside Malaysia	534,534 1,015,856	553,770 536,140
		38,325,491	37,460,495

A11. LOANS, ADVANCES AND FINANCING (cont.)

(h) IMPAIRED LOANS, ADVANCES AND FINANCING

(i) Movements of impaired loans, advances and financing

	Group	
	31/3/2014 RM'000	31/12/2013 RM'000
Balance at the beginning of financial period/year	740,958	790,438
Classified as impaired during the financial period/year	116,799	432,629
Reclassified as non-impaired during the financial period/year	(70,905)	(298,268)
Amount recovered during the financial period/year	(49,720)	(132,998)
Amount written-off during the financial period/year	(974)	(50,843)
Balance at the end of financial period/year	736,158	740,958
(ii) <u>Impaired loans, advances and financing by economic purpose</u>		
Construction	141	65,797
Purchase of landed property of which:-		
- Residential	270,213	272,103
- Non-residential	21,261	23,707
Purchase of securities	46,291	46,292
Purchase of transport vehicles	78,883	75,350
Fixed assets other than land and building	282	282
Personal use	8,054	7,937
Credit card	449	476
Consumer durable	65,422	14
Working capital	230,658	234,888
Others	14,504	14,112
	736,158	740,958
(iii) Impaired loans, advances and financing by sector		
Primary agriculture	13,209	6,335
Manufacturing	62,814	62,914
Electricity, gas and water supply	190	118
Construction	198,056	193,447
Real estate	190	190
Wholesale and retail trade and restaurants and hotels	43,406	43,373
Transport, storage and communication	9,006	9,542
Finance, insurance and business services	43,810	60,065
Education, health and others	1,834	1,868
Household	363,643	363,106
	736,158	740,958

A11. LOANS, ADVANCES AND FINANCING (cont.)

(h) IMPAIRED LOANS, ADVANCES AND FINANCING (cont.)

(iv) Impaired loans, advances and financing by geographical distribution

		Gro	up
		31/3/2014 RM'000	31/12/2013 RM'000
Perlis		339	472
Kedah		22,609	23,005
Pulau Pinang		17,846	18,781
Perak		15,505	14,081
Selangor		350,572	352,921
Wilayah Persekutuan		126,348	117,927
Negeri Sembilan		28,535	28,827
Melaka		8,733	8,368
Johor		45,873	46,552
Pahang		11,360	12,038
Terengganu		5,970	5,465
Kelantan		4,288	4,124
Sarawak		13,554	6,290
Sabah		11,759	11,298
Outside Malaysia		72,867	90,809
		736,158	740,958
(v) Movements in allowance for impairmen	nt on loans, advances and financing		
Collective impairment			
Balance at the beginning of financial peri-	od/year	307,142	330,797
Allowance (net of write-back) made durin	g the financial period/year	11,779	13,913
Amount written-off during the financial p		(2,201)	(37,568)
Balance at the end of financial period/yea	r	316,720	307,142
Individual impairment			
Balance at the beginning of financial peri-	od/year	243,969	230,640
Transfer to debt conversion	•	(6,279)	-
Allowance made during the financial peri	od/year	7,531	49,053
Amount recovered during the financial pe	riod/year	(2,087)	(5,181)
Amount written-off during the financial p		-	(12,974)
Unwinding discount of allowance	•	(563)	(17,825)
Exchange difference		31	256
Balance at the end of financial period/yea	r	242,602	243,969
A12. OTHER ASSETS			
Cheque clearing accounts		167,644	169,141
Foreclosed properties		12,445	15,825
Other debtors, deposits and prepayments		110,222	119,858
Amount due from jointly controlled entitie	es	11,823	4,187
		302,134	309,011
A13. OTHER LIABILITIES			
Bank Negara Malaysia and Credit Guaran	tee Corporation Funding Programmes	28,991	27,897
Margin and collateral deposits		123,997	108,258
Trust accounts for remisiers		9,946	9,868
Defined contribution plan		9,772	13,912
Accrued employee benefits		1,012	1,060
Accided employee beliefits			
Other creditors and accruals		392.390	
		392,390 9,993	295,057 11,402

A14. INTEREST INCOME

	<>					
	Individual Qu 31/3/2014 RM'000	arter Ended 31/3/2013 RM'000	Cumulative Qu 31/3/2014 RM'000	31/3/2013 RM'000		
Loans, advances and financing	412,952	399,822	412,952	399,822		
Money at call and deposit with financial institutions	34,227	36,327	34,227	36,327		
Reverse repurchase agreements with						
financial institutions	-	151	-	151		
Financial assets held-for-trading	50	129	50	129		
Financial investments available-for-sale	63,329	64,458	63,329	64,458		
Financial investments held-to-maturity	5,235	5,068	5,235	5,068		
Derivatives	34,896	19,873	34,896	19,873		
Subordinated term loan	1,308	1,308	1,308	1,308		
Others	23	21	23	21		
	552,020	527,157	552,020	527,157		
Amortisation of premium less accretion of discount	6,963	3,392	6,963	3,392		
	558,983	530,549	558,983	530,549		
The above interest income includes interest/income earned on impaired loans, advances and financing - Unwinding discount of allowance (Net)	(1,310)	(405)	(1,310)	(405)		
A15. INTEREST EXPENSE						
Deposits and placements of banks						
and other financial institutions	20,264	24,236	20,264	24,236		
Deposits from customers	279,453	257,864	279,453	257,864		
Loans sold to Cagamas Berhad	4,653	4,849	4,653	4,849		
Derivatives	34,732	21,468	34,732	21,468		
Others	899	654	899	654		
	340,001	309,071	340,001	309,071		

A16. OTHER OPERATING INCOME

	<>					
	Individual Qu 31/3/2014 RM'000		Cumulative Qu 31/3/2014 RM'000			
<u>Fee income</u> :						
Net brokerage Underwriting fees	17,773	14,137 199	17,773	14,137 199		
Portfolio management fees	3,921	3,496	3,921	3,496		
Corporate advisory fees	2,041	1,518	2,041	1,518		
Commission	3,756	3,405	3,756	3,405		
Service charges and fees	15,313	18,331	15,313	18,331		
Guarantee fees	5,520	4,850	5,520	4,850		
Arrangement fees	90	2,165	90	2,165		
Agency fees	523	952	523	952		
Other fee income	9,274	126	9,274	126		
	58,211	49,179	58,211	49,179		
<u>Income from financial instruments:</u>						
Gains on financial assets held-for-trading						
- net gains on disposal	1,459	1,917	1,459	1,917		
- unrealised gains	7	61	7	61		
Gains on derivatives						
- realised	616	545	616	545		
- unrealised	4,057	4,756	4,057	4,756		
Gains arising on financial investments available-for-sale	,	,	,	,		
- net gains on disposal	1,118	11,745	1,118	11,745		
- gross dividend income	838	94	838	94		
Gains arising on financial investments held-to-maturity	000		000	, ,		
- net gains on redemption	2,903	3,213	2,903	3,213		
	10,998	22,331	10,998	22,331		
Other income:						
Foreign exchange (losses)/gains :-						
- realised	(7,565)	30,228	(7,565)	30,228		
- unrealised	22,479	(11,579)	22,479	(11,579)		
Rental income	379	395	379	395		
Gains on disposal of property and equipment	4,681	3,080	4,681	3,080		
Gains/(losses) on disposal of foreclosed properties	1,536	(54)	1,536	(54)		
Other non-operating income	4,662	2,138	4,662	2,138		
	26,172	24,208	26,172	24,208		
Total other operating income	95,381	95,718	95,381	95,718		

A17. OTHER OPERATING EXPENSES

	<	<group< th=""></group<>					
Parcannal acets	Individual Qu 31/3/2014 RM'000	31/3/2013 RM'000	Cumulative Q 31/3/2014 RM'000	uarter Ended 31/3/2013 RM'000			
Personnel costs	05.614	02.222	05.614	02.222			
Wages, salaries and bonus	85,614	83,232	85,614	83,232			
Defined contribution plan	13,983	13,505	13,983	13,505			
Other personnel costs	10,491	10,679	10,491	10,679			
	110,088	107,416	110,088	107,416			
Promotion and marketing-related expenses							
Business promotion and advertisement	1,508	1,883	1,508	1,883			
Entertainment	600	1,086	600	1,086			
Travelling and accommodation	941	968	941	968			
Dealers' handling fees	453	389	453	389			
Others	660	739	660	739			
	4,162	5,065	4,162	5,065			
Establishment-related expenses							
Rental of premises	7,432	7,161	7,432	7,161			
Equipment rental	314	280	314	280			
Repair and maintenance	8,236	8,039	8,236	8,039			
Depreciation of property and equipment	4,460	4,854	4,460	4,854			
Amortisation of intangible assets	1,801	2,203	1,801	2,203			
IT consultancy fee	13,745	16,731	13,745	16,731			
Dataline rental	1,232	760	1,232	760			
Security services	4,032	3,006	4,032	3,006			
Electricity, water and sewerage	2,651	2,408	2,651	2,408			
Insurance and indemnities	807	1,239	807	1,239			
Others	999	1,192	999	1,192			
	45,709	47,873	45,709	47,873			
General and administrative expenses							
Telecommunication expenses	2,289	2,004	2,289	2,004			
Directors' remuneration	642	555	642	555			
Auditors' remuneration:-							
(i) Statutory audit	461	446	461	446			
(ii) Under provision in prior year	-	1	-	1			
(iii) Audit related fees	7	2	7	2			
(iv) Non audit fees	60	25	60	25			
Professional fees	2,032	1,935	2,032	1,935			
Property and equipment written-off	23	-	23	-			
Postage and courier charges	959	878	959	878			
Stationery and consumables	1,907	2,402	1,907	2,402			
Commission and brokerage expenses	815	865	815	865			
Donations	2,879	553	2,879	553			
Settlement, clearing and bank charges	1,995	1,998	1,995	1,998			
Stamp duties	1,408	57	1,408	57			
Write-back of litigation losses	-	(4,321)	-	(4,321)			
Commissioned dealers representative performance incentive	1,013	787	1,013	787			
Subscription fees	1,013 587	535	1,013 587	535			
Transaction levy	533	414	533	414			
Subsidies and allowances	239	307	239	307			
Others	2,591	2,638	2,591	2,638			
	20,440	12,081	20,440	12,081			
Total other operating expenses	180,399	172,435	180,399	172,435			
		,	,	,			

A18. ALLOWANCE FOR IMPAIRMENT ON LOANS, ADVANCES AND FINANCING

	<>						
	Individual Qu 31/3/2014 RM'000		Cumulative Qu 31/3/2014 RM'000				
Collective impairment							
- made during the financial year	11,397	7,330	11,397	7,330			
Individual impairment							
- made during the financial year	7,539	3,416	7,539	3,416			
- written-back during the financial year	(2,121)	(1,541)	(2,121)	(1,541)			
Bad debts							
- recovered	(24,529)	(23,434)	(24,529)	(23,434)			
- written-off	1,416	1,089	1,416	1,089			
Additional allowance for impaired debts							
- other debtors	27	22	27	22			
	(6,271)	(13,118)	(6,271)	(13,118)			
A19. ALLOWANCE FOR IMPAIRMENT ON OTHER ASSETS							
Write-back of allowance for impairment loss on							
- Financial investments available-for-sale	(207)	(155)	(207)	(155)			
	(207)	(155)	(207)	(155)			

A20. SEGMENTAL INFORMATION ON REVENUE AND PROFIT

The segment analysis by activity for the individual and cumulative quarters ended 31 March 2014 and 31 March 2013 are as follows:-

	< Individual and cumulative quarter ended 31 March 2014>							
RM '000	Commercial Banking	Investment Banking	Insurance	Others	Eliminations	Group		
Segment revenue	698,834	62,002	-	2,730	=	763,566		
Intersegment revenue	10,071	5,486	-	387	(15,944)	-		
Unallocated revenue	-	-	-	1,327	-	1,327		
Revenue	708,905	67,488	-	4,444	(15,944)	764,893		
Segment results Unallocated expenses	174,912	13,883	- -	629	10,080	199,504 (12,908)		
Share of results of:						(12,500)		
- jointly controlled entities (net of tax)	-	_	(3,190)	_	_	(3,190)		
- associate (net of tax)	-	-	2,412	-	-	2,412		
Profit before taxation and zakat					_	185,818		
Taxation and zakat						(43,090)		
Net profit for the individual and cumulative quarter								

	< Individual and cumulative quarter ended 31 March 2013>								
RM '000	Commercial Banking	Investment Banking	Insurance	Others	Eliminations	Group			
Segment revenue	670,317	58,387	_	2,722	-	731,426			
Intersegment revenue	10,218	6,364	-	353	(16,935)	-			
Unallocated revenue	-	-	-	1,336	-	1,336			
Revenue	680,535	64,751	-	4,411	(16,935)	732,762			
Segment results	185,101	16,608	-	655	11,250	213,614			
Unallocated expenses	-	-	-	(11,114)	-	(11,114)			
Share of results of:									
- jointly controlled entities (net of tax)	-	-	507	(16)	-	491			
- associate (net of tax)	-	-	534	-	-	534			
Profit before taxation and zakat					_	203,525			
Taxation and zakat						(52,691)			
Net profit for the individual and cumulat	ive quarter					150,834			

A21. SUBSEQUENT MATERIAL EVENT

There were no material events subsequent to the balance sheet date that require disclosure or adjustments to the unaudited condensed interim financial statements other than those disclosed in Note B (7).

A22. CHANGES IN THE COMPOSITION OF THE GROUP

There were no significant changes in the composition of the Group during the current financial quarter under review.

A23. COMMITMENTS AND CONTINGENCIES

In the normal course of business, the Group makes various commitments and incur certain contingent liabilities with legal recourse to their customers. No material losses are anticipated as a result of these transactions.

GROUP

	<>				<	31/12	2/2013	>
	Principal Amount RM'000	Positive Fair Value of Derivative Contracts RM'000	Credit Equivalent Amount* RM'000	Risk- Weighted Amount* RM'000	Principal Amount RM'000	Positive Fair Value of Derivative Contracts RM'000	Credit Equivalent Amount* RM'000	Risk- Weighted Amount* RM'000
		IXIVI UUU				IXIVI UUU		
Direct credit substitutes	787,105	-	787,105	756,855	1,455,361	-	1,455,361	1,462,806
Transaction related contingent items	1,964,420	-	982,210	911,240	1,974,804	-	987,402	864,908
Short-term self-liquidating trade related contingencies	340,808	-	68,162	40,289	573,412	-	114,683	82,976
Obligation under underwriting commitments	-	-	-	-	260,244	-	-	-
Foreign exchange related contracts #								
- Less than one year	4,431,382	26,103	94,015	36,518	3,635,355	24,107	73,201	33,246
- One year to less than five years	594,154	1,963	57,319	16,660	594,154	2,513	57,307	16,657
- Five years and above	96,030	708	16,325	-	96,030	-	16,325	-
Interest rate related contracts #								
- Less than one year	975,058	4,367	1,911	623	793,040	4,112	2,271	820
- One year to less than five years	2,631,909	12,080	64,217	17,817	2,292,222	10,637	50,133	14,245
- Five years and above	703,148	13,936	68,909	28,104	703,148	14,407	66,112	28,314
Irrevocable commitments to extend credit #								
- Maturity more than one year	2,085,751	-	1,042,875	1,428,726	2,181,871	-	1,090,935	992,841
- Maturity less than one year	8,463,862	-	1,692,772	805,525	7,483,973	-	1,496,795	1,211,534
Commitments that are unconditionally cancelled at any time by the bank without prior notice or that effectively provide for automatic cancellation due to deterioration in a								
borrower's creditworthiness	234,763	-	-	-	-	-	-	-
Unutilised credit card lines	181,515	-	36,303	27,049	179,201	-	35,840	26,839
	23,489,905	59,157	4,912,123	4,069,406	22,222,815	55,776	5,446,365	4,735,186

^{*} The credit equivalent amount and risk-weighted amount are arrived at using the credit conversion factors as per Bank Negara Malaysia guidelines.

[#] The fair value of these derivatives has been recognised as "derivative financial assets" and "derivative financial liabilities" in the statement of financial position.

A24. DERIVATIVE FINANCIAL INSTRUMENTS

Derivative financial instruments measured at their fair values together with their corresponding contract/notional amounts and classified by remaining period to maturity/repricing date (whichever is earlier) as at reporting date are as follows:-

GROUP

	<><><>			Positive Fair Value><>				Negative Fair Value>				
	Up To 1 RM'000	> 1 - 3 RM'000	> 3 Years RM'000	Total RM'000	Up To 1 RM'000	> 1 - 3 RM'000	> 3 Years RM'000	Total RM'000	Up To 1 RM'000	> 1 - 3 RM'000	> 3 Years RM'000	Total RM'000
As at 31 March 2014												
Trading derivatives												
Foreign exchange contracts												
- Currency forwards	736,382	-	-	736,382	1,650	-	-	1,650	4,260	-	-	4,260
 Cross currency swaps 	3,532,598	294,243	395,941	4,222,782	24,641	-	2,671	27,312	13,208	8,631	9,249	31,088
 Currency options 	162,402	-	-	162,402	(188)	-	-	(188)	103	-	-	103
Interest rate contracts												
- Interest rate swaps	975,058	1,533,847	1,801,210	4,310,115	4,367	7,127	18,889	30,383	6,874	7,968	19,769	34,611
	5,406,440	1,828,090	2,197,151	9,431,681	30,470	7,127	21,560	59,157	24,445	16,599	29,018	70,062
As at 31 December 2013												
Trading derivatives												
Foreign exchange contracts												
- Currency forwards	810,804	-	_	810,804	6,961	_	-	6,961	5,099	-	-	5,099
- Cross currency swaps	2,824,551	294,243	395,941	3,514,735	17,146	-	2,513	19,659	29,259	10,470	11,289	51,018
Interest rate contracts												
- Interest rate swaps	793,040	1,513,847	1,481,523	3,788,410	4,112	7,320	17,724	29,156	7,494	9,231	21,026	37,751
	4,428,395	1,808,090	1,877,464	8,113,949	28,219	7,320	20,237	55,776	41,852	19,701	32,315	93,868

A24. DERIVATIVE FINANCIAL INSTRUMENTS (cont.)

Foreign exchange and interest rate related contracts are subject to market risk, credit risk and liquidity risk.

Market risk

Market risk is the potential change in value caused by movement in market rates or prices. The contractual amounts stated above provide only a measure of involvement in these types of transactions and do not represent the amount subject to market risk. Exposure to market risk may be reduced through offsetting on and off-balance sheet positions. As at the reporting date, the notional amount of foreign exchange exposure which was not hedged and hence, exposed to market risk was RM27.0 million (FYE 31/12/2013: RM1.0 million), while the notional amount of interest rate contract was RM1,927.3 million (FYE 31/12/2013: RM1,813.0 million).

Credit risk

Credit risk arises from the possibility that a counter-party may be unable to meet the terms of a contract in which the commercial bank has a gain position. As at the reporting date, the amounts of foreign exchange and interest rate credit risk, measured in terms of the cost to replace the profitable contracts, was RM167.7 million (FYE 31/12/2013: RM146.8 million) and RM135.0 million (FYE 31/12/2013: RM118.5 million) respectively. This amount will increase or decrease over the life of the contracts, mainly as a function of maturity dates and market rates or prices.

Liquidity risk

Liquidity risk on derivatives is the risk that the derivative position cannot be closed out promptly. The exposure to liquidity risk is mitigated by entering into transactions where the underlying financial instruments are widely traded and also easily closed out through alternative markets.

Cash Requirement of the Derivatives

Cash requirements of the derivatives may arise from margin requirements to post cash collateral with counterparties as the fair value moves beyond the agreed upon threshold limits in the counterparties's favour, or upon downgrade in the Bank's credit ratings. As at the reporting date, there is no requirement for the Group to post any additional cash collateral on its derivative contracts.

Related Accounting Policies

The related accounting policies for off-balance sheet financial instruments applied in the condensed interim financial statements are consistent with those applied in the annual financial statements for the year ended 31 December 2013.

A25. FAIR VALUE MEASUREMENTS

The following table presents assets and liabilities measured at fair value and classified by level of the following fair value measurement hierarchy:-

- (a) Level 1 quoted price (unadjusted) in active markets for identical assets and liabilities
- (b) Level 2 inputs other than quoted price included within level 1 that are observable for the assets or liability, directly (i.e. as prices) or indirectly (i.e. derived from prices); and
- (c) Level 3 inputs for the asset and liability that are not based on observable market data (unobservable inputs).

Group

<u> </u>	Level 1 RM'000	Level 2 RM'000	Level 3 * RM'000	Total RM'000
31/3/2014 Assets				
Financial assets held-for-trading Financial investments available-for-sale *	-	5,019	-	5,019
- Private debt securities	-	4,923,189	_	4,923,189
- Equity securities	24,482	-	137,253	161,735
- BNM and government securities	-	4,473,299	-	4,473,299
Derivative financial assets	-	59,157	-	59,157
Liabilities				
Derivative financial liabilities	-	70,062	-	70,062
31/12/2013 Assets				
Financial assets held-for-trading Financial investments available-for-sale *	-	149,544	-	149,544
- Private debt securities	-	4,623,344	-	4,623,344
- Equity securities	14,177	-	134,312	148,489
- BNM and government securities	-	3,996,158	-	3,996,158
Derivative financial assets	-	55,776	-	55,776
Liabilities				
Derivative financial liabilities	-	93,868	-	93,868

^{*} Net of allowance for impairment

Financial instruments that are valued using quoted prices in active market are classified as Level 1 of the valuation hierarchy. These would include listed equities which are actively traded.

Where fair value is determined using quoted prices in less active markets or quoted prices for similar assets and liabilities, such instruments are generally classified as Level 2. In cases where quoted prices are generally not available, the Group then determine fair value based upon valuation techniques that use as inputs, market parameters including but not limited to yield curves, volatilities and foreign exchange rates. The majority of valuation techniques employ only observable market data and so reliability of the fair value measurement is high. These would include corporate private debt securities, corporate notes and most of the Group's Group's Over-the-Counter ('OTC') derivatives.

The Group classify financial instruments as Level 3 when there is reliance on unobservable inputs to the valuation model attributing to a significant contribution to the instrument value. Valuation reserves or pricing adjustments where applicable will be used to converge to fair value.

[#] The Group have determined that the net asset value of unquoted equity securities represents fair value at the financial year ended 31 December 2013, therefore there is no unobservable input used for these financial investments classified.

A25. FAIR VALUE MEASUREMENTS (cont.)

The Group may also use valuation models or discounted cash flow technique to determine the fair value.

Most of the OTC derivatives are priced using valuation models. Where derivative products have been established in the markets for some time, the Group uses models that are widely accepted by the industry.

The valuation techniques and inputs used generally depend on the contractual terms and the risks inherent in the instrument as well as the availability of pricing information in the market. Principal techniques used include discounted cash flows, and other appropriate valuation models. OTC derivatives which are valued using unobservable inputs that are supported by little or no market activity which are significant to the fair value of the assets or liabilities are classified as Level 3.

The following table present the changes in Level 3 instruments for the financial year ended:-

Group

	31/3/2014 RM'000	31/12/2013 RM'000
Opening Total gains recognised in Other Comprehensive	134,312 2,941	120,604 13,708
Closing	137,253	134,312

Effect of changes in significant unobservable assumptions to reasonably possible alternative

As at reporting date, financial instruments measured with valuation techniques using significant unobservable inputs (Level 3) mainly include unquoted shares held for socio economic purposes.

In estimating its significance, the Group used an approach that is currently based on methodologies used for fair value adjustments. These adjustments reflect the values that the Group estimates are appropriate to adjust from the valuations produced to reflect for uncertainties in the inputs used. The methodologies used can be statistical or other relevant approved techniques.

A26. CAPITAL ADEQUACY

With effect from 1 January 2013, the total capital and capital adequacy ratios of the Group are computed in accordance with Bank Negara Malaysia's Capital Adequacy Framework (Capital Components) dated 28 November 2012. In line with the transitional arrangements under the Bank Negara Malaysia's Capital Adequacy Framework (Capital Components), the minimum capital adequacy requirement for Common Equity Tier I ("CET I") Capital Ratio and Tier I Capital Ratio are 3.5% and 4.5% respectively for year 2013. The minimum regulatory capital adequacy requirement remains at 8.0% (2013: 8.0%) for total capital ratio.

All banking subsidiaries namely, AFFIN Bank, AFFIN Islamic Bank and AFFIN Investment Bank have complied with the above minimum regulatory capital adequacy requirement as at 31 March 2014. The components of CET I, Tier I and Tier II capital, breakdown of risk-weighted assets and capital adequacy ratios of the banking subsidiaries as at the reporting date are summarised below:

	AFFIN Bank		AFFIN Islamic Bank		AFFIN Investment	
	31/3/2014 RM'000	31/12/2013 RM'000	31/3/2014 RM'000	31/12/2013 RM'000	31/3/2014 RM'000	31/12/2013 RM'000
a) The components of CET I, Tier I and Tier II capital :- <u>CET I/Tier I capital</u>						
Share capital	1,621,430	1,518,337	360,000	360,000	222,246	222,246
Share premium	726,244	529,337	300,000	300,000	142,270	142,270
Statutory reserves	1,144,350	1,144,350	173,026	173,026	202,821	202,821
Retained profit	707,018	798,118	178,966	178,966	45,121	70,679
Unrealised gains/(losses) on AFS	9,725	6,533	(7,794)	(9,112)	1,558	2,762
	4,208,767	3,996,675	704,198	702,880	614,016	640,778
Less: Regulatory adjustments:-	,,	- , ,	, , , , ,	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	,,,,,,	,,,,,,,
- Goodwill	(137,323)	(137,323)	-	_	(54,572)	(54,648)
- Deferred tax assets	(8,553)	(8,553)	(773)	(773)	(2,783)	(3,879)
- 55% of cummulative gains of AFS	(5,349)	(3,593)	-	-	(856)	(1,518)
- Investments in subsidiaries	(77,818)	-	(130)	-	(7,279)	(6,904)
Total CET I Capital	3,979,724	3,847,206	703,295	702,107	548,526	573,829
Total Tier I Capital (a)	3,979,724	3,847,206	703,295	702,107	548,526	573,829
Tier II capital						
Subordinated loans	480,000	810,000	-	-	-	-
Collective impairment #	127,522	123,103	20,729	20,470	6,472	6,847
Less: - Investment in subsidiaries	(311,272)	(389,088)	(520)	(650)	(6,472)	(6,847)
Total Tier II Capital (b)	296,250	544,015	20,209	19,820		
Total Tier I & II Capital (a) + (b)	4,275,974	4,391,221	723,504	721,927	548,526	573,829
Capital base before proposed dividends	4,275,974	4,391,221	723,504	721,927	548,526	573,829
Proposed dividends		(91,100)				(25,558)
Capital base after proposed dividends	4,275,974	4,300,121	723,504	721,927	548,526	548,271
b) The breakdown of risk-weighted assets :-						
Credit risk	31,405,341	31,911,266	4,943,530	4,712,068	1,595,835	1,480,154
Market risk	411,931	296,107	13,005	3,570	37,665	296,735
Operational risk	1,911,707	1,902,412	344,048	339,365	247,463	249,689
Total risk-weighted assets	33,728,979	34,109,785	5,300,583	5,055,003	1,880,963	2,026,578
c) Capital adequacy ratios :-						
Before deducting proposed dividends:-						
CET I Capital Ratio	11.799%	11.279%	13.268%	13.889%	29.162%	28.315%
Tier I Capital Ratio	11.799%	11.279%	13.268%	13.889%	29.162%	28.315%
Total Capital Ratio	12.677%	12.874%	13.650%	14.281%	29.162%	28.315%
After deducting proposed dividends:-						
CET I Capital Ratio	11.799%	11.012%	13.268%	13.889%	29.162%	27.054%
Tier I Capital Ratio	11.799%	11.012%	13.268%	13.889%	29.162%	27.054%
Total Capital Ratio	12.677%	12.607%	13.650%	14.281%	29.162%	27.054%

[#] Qualifying collective impairment is restricted to allowances on the unimpaired loans, advances and financing.

The Group is currently adopting the Standardised Approach for Credit Risk and Market Risk, and the Basic Indicator Approach for Operational Risk.

A27. OPERATIONS OF ISLAMIC BANKING

(i) Unaudited Islamic Statements of Financial Position

	Group	
	31/3/2014 RM'000	31/12/2013 RM'000
ASSETS		
Cash and short-term funds	2,955,417	4,506,301
Deposits and placements with banks		
and other financial institutions	-	120,016
Derivative financial assets	171	-
Financial investments available-for-sale	1,301,825	1,283,123
Financial investments held-to-maturity	86,504	85,064
Loans, advances and financing	6,414,425	6,048,876
Other assets	113,295	46,702
Statutory deposit with Bank Negara Malaysia	254,700	233,000
Deferred tax assets	1,982	2,960
Property and equipment	2,907	3,046
Intangible assets	1,473	1,666
TOTAL ASSETS	11,132,699	12,330,754
LIABILITIES, ISLAMIC BANKING FUNDS		
Deposits from customers	8,776,312	9,290,544
Deposits and placements of banks		
and other financial institutions	1,597,504	2,242,480
Other liabilities	33,846	91,282
Provision for tax	1,524	2,031
Deferred tax liabilities	296	-
Total Liabilities	10,409,482	11,626,337
SHAREHOLDERS' EQUITY		
Share capital	360,000	360,000
Reserves	363,217	344,417
Total Equity	723,217	704,417
TOTAL LIABILITIES AND EQUITY	11,132,699	12,330,754
COMMITMENTS AND CONTINGENCIES	1,974,878	1,667,189

A27. OPERATIONS OF ISLAMIC BANKING (cont.)

(ii) Unaudited Islamic Income Statements

	<	<>				
	Individual Qu	arter Ended	Cumulative Q	uarter Ended		
	31/3/2014 RM'000	31/3/2013 RM'000	31/3/2014 RM'000	31/3/2013 RM'000		
Income derived from investment of depositors' funds and others	113,869	104,595	113,869	104,595		
Income derived from investment of Shareholders' funds Allowance for losses on financing	7,695 (162)	7,271 (186)	7,695 (162)	7,271 (186)		
Anowance for losses on financing	-	. ,	. ,			
Income attributable to depositors	121,402 (72,008)	111,680 (64,028)	121,402 (72,008)	111,680 (64,028)		
Income attributable to shareholders	49,394	47,652	49,394	47,652		
Other operating expenses	(28,379)	(25,116)	(28,379)	(25,116)		
Share of results of a jointly controlled entity	21,015	22,536 (16)	21,015	22,536 (16)		
Profit before taxation and zakat Zakat	21,015	22,520	21,015	22,520		
Profit before taxation Taxation	21,015 (3,217)	22,520 (5,416)	21,015 (3,217)	22,520 (5,416)		
Net profit for the financial period attributable to the equity holders of the Company	17,798	17,104	17,798	17,104		

(iii) Unaudited Statements of Comprehensive Islamic Income

	<>				
	Individual Qu 31/3/2014 RM'000	31/3/2013 RM'000	Cumulative Q 31/3/2014 RM'000	uarter Ended 31/3/2013 RM'000	
Profit after taxation	17,798	17,104	17,798	17,104	
Other comprehensive income:					
 Net fair value change in financial investments available-for-sale 	1,318	(1,135)	1,318	(1,135)	
- Deferred tax on revaluation of financial investments available-for-sale	(316)	284	(316)	284	
Other comprehensive income for the financial period, net of tax	1,002	(851)	1,002	(851)	
Total comprehensive income for the financial period attributable to the equity holders of the Company	18,800	16,253	18,800	16,253	

A27. OPERATIONS OF ISLAMIC BANKING (cont.)

(iv) Financing

,		Group	
	Do torre	31/3/2014 RM'000	31/12/2013 RM'000
	By type	102.420	100.047
	Cash line Term financing	193,429	182,947
	- Housing financing	1,737,974	1,712,692
	- Syndicated term financing	265,213	268,072
	- Hire purchase receivables	1,846,089	1,795,689
	- Business term financing	1,793,978	1,610,756
	Bills receivables	1,375	32,260
	Trust receipts	21,439	25,702
	Claims on customers under accaptance credits	117,677	67,474
	Staff financing	10,424	10,880
	Revolving credit	495,236	410,707
		6,482,834	6,117,179
	Less : Allowance for impairment	(25.250)	(22.710)
	- Collective impairment	(35,259)	(33,719)
	- Individual impairment	(33,150)	(34,584)
	Total net financing	6,414,425	6,048,876
(v)	Impaired financing		
(a)	Movements of impaired financing		
	Balance at the beginning of financial period/year	131,630	129,792
	Classified as impaired during the financial period/year	21,443	69,047
	Reclassified as non-impaired during the financial period/year	(9,177)	(45,964)
	Amount recovered during the financial period/year	(7,467)	(19,782)
	Amount written-off during the financial period/year		(1,463)
	Balance at the end of financial period/year	136,429	131,630
(b)	Movements in the allowance for impairment on financing		
	Collective impairment		
	Balance at the beginning of financial period/year	33,719	34,936
	Additional allowance for impairment during the financial period/year	1,540	242
	Amount written-off during the financial period/year	-	(1,459)
	Balance at the end of financial period/year	35,259	33,719
	Individual impairment		
	Balance at the beginning of financial period/year	34,584	35,095
	Allowance for impairment during the financial period/year	649	690
	Amount recovered during the financial period/year	(1,965)	(434)
	Unwinding of discount of allowance	(21)	(1,045)
	Exhange difference	(97)	278
	Balance at the end of financial period/year	33,150	34,584
	Exhange difference	(97)	2′

A27. OPERATIONS OF ISLAMIC BANKING (cont.)

(vi) Deposits from customers

	Gr	oup
	31/3/2014 RM'000	31/12/2013 RM'000
By type of deposits		
Non-Mudharabah Funds		
Demand deposits	2,311,414	2,717,722
Savings deposits	243,759	227,884
Murabahah term deposits	2,237,396	1,021,789
	4,792,569	3,967,395
Mudharabah Funds		
Demand deposits	41,477	37,631
Savings deposits	143,109	136,702
General investment deposits	3,027,447	4,574,624
Special investment deposits	771,710	574,192
	3,983,743	5,323,149
Total deposits from customers	8,776,312	9,290,544

Part B - Explanatory Notes pursuant to Appendix 9B of the Listing Requirements of Bursa Malaysia Securities Berhad

B1. REVIEW OF PERFORMANCE OF THE COMPANY AND ITS PRINCIPAL SUBSIDIARIES

The Group reported a lower profit before tax and zakat ("PBT") of RM185.8 million for the current financial quarter ended 31 March 2014 as compared to RM203.5 million for the preceding year's corresponding quarter, mainly due to higher allowance for loan impairment of RM6.8 million and higher overhead expenses of RM8.0 million. The increase in Islamic banking income and share of profit in associate of RM1.8 million and RM1.9 million respectively were however offset by the share of losses in jointly controlled entities of RM3.2 million as compared to share of profits of RM0.5 million for the preceding year's corresponding quarter.

Commercial Banking

The results of the commercial banking segment is mainly attributable to the AFFIN Bank Berhad ("ABB") Group which registered a lower PBT of RM175.3 million for the current financial quarter as compared to RM185.1 million for the preceding year's corresponding quarter. This was mainly due to reduction in other operating income of RM6.0 million and the increase in allowance for loan impairment of RM5.8 million, net of higher Islamic banking income of RM1.8 million for the quarter under review.

The wholly-owned subsidiary, namely AFFIN Islamic Bank Berhad also registered a lower PBT of RM21.0 million for the quarter under review as compared to RM22.5 million for the same period last year, mainly due to higher overhead expenses of RM3.3 million net of higher net financing income of RM1.7 million.

Investment Banking

The results of the investment banking is attributed to the AFFIN Investment Bank Berhad ("AIBB") Group which reported a lower PBT of RM13.9 million for the current financial quarter as compared to RM16.6 million for the preceding year's corresponding quarter. For the quarter under review, the other operating income increased by 22.1% or RM6.0 million mainly due to higher fee income of RM11.4 million net of lower gains on investment of RM5.6 million. On the other hand, the overhead expenses also increased by 33.2% or RM8.1 million mainly attributable to the write-back of provision for litigation losses of RM4.3 million in 2013 and higher personnel cost of RM2.5 million.

As for AFFIN Fund Management Berhad (a wholly-owned subsidiary of AIBB), the Company reported a higher PBT of RM7.4 million as compared to RM1.2 million achieved in the previous year. The improved performance was mainly due to higher upfront fees on sales of unit trust of RM8.0 million, net of higher overhead expenses of RM2.1 million for the current financial quarter.

Insurance

The results of the insurance segment was made up of the results of AXA AFFIN Life Insurance Berhad ("AALI") and AXA AFFIN General Insurance Berhad ("AAGI") as follows:-

AXA AFFIN Life Insurance Berhad ("AALI") reported a pre-tax loss of RM1.6 million for the current financial quarter as compared to the pre-tax profit of RM0.7 million for the preceding year's corresponding quarter, mainly due to the deficit of RM1.8 million of the Life Fund Revenue Account ("NPF") as compared to a surplus of RM0.7 million achieved in the previous year. The deficit of the NPF for current financial quarter was mainly attributable to higher reserves for future policyholders' liabilities of RM1.6 million arising from lower MGS yield as well as lower realised and unrealised gains on investments of RM0.5 million. Included in the share of results in AALI of RM3.2 million for the quarter under review was an adjustment of RM2.2 million on over-recognition of Group's share of profit for the previous financial year, mainly due to additional tax charge of RM5.2 million provided by the Company.

AXA AFFIN General Insurance Berhad ("AAGI") reported a higher pre-tax profit of RM14.7 million for the current financial quarter as compared to RM2.5 million for the preceding year's corresponding quarter. The improved performance was mainly due to higher earned premium of RM47.8 million attributable to health and motor businesses as well as higher investment income of RM2.7 million for the quarter under review. These were partially offset by the increase in net claims, overhead expenses and net commission incurred of RM22.6 million, RM11.1 million and RM5.1 million respectively. Included in the share of results in AAGI of RM2.4 million for the quarter under review was an adjustment of RM0.7 million on over-recognition of Group's share of profit for the previous financial year.

B1. REVIEW OF PERFORMANCE OF THE COMPANY AND ITS PRINCIPAL SUBSIDIARIES (Cont')

Other business segment

The results of the other business segment is mainly attributable to AFFIN Moneybrokers Sdn Bhd ("AMB") which reported a slightly lower pre-tax profit of RM471,000 for the current financial quarter as compared to RM503,000 for the preceding year's corresponding quarter.

B2. COMMENTS ON CURRENT PERFORMANCE AGAINST THE PRECEDING QUARTER'S RESULTS

The Group reported a lower profit before tax and zakat of RM185.8 million for the current financial quarter as compared to RM219.8 million for the preceding quarter ended 31 December 2013. The loan recoveries (net of allowance for loan impairment), the net interest income and the share of results in associate were lower by RM24.5 million, RM9.6 million and RM8.6 million respectively, net of lower overhead expenses of RM14.7 million for the quarter under review.

B3. PROSPECT FOR FINANCIAL YEAR 2014

Commercial Banking

For the financial year 2014, the Bank continues to focus on controlled loans and advances growth of which the Bank will be selective in extending credit facilities to customers. The Bank will also be looking at specific economic sectors where customers are operating. Consumer demand is expected to soften in light of the property restrictions that came into effect early this year as well as higher inflationary pressures. Household loan growth is expected to be moderate in 2014. The Bank is expected to continue its momentum in middle and higher end auto segments. Nonetheless, the combine effect of Bank Negara Malaysia ("BNM") macro prudential measures and the on-going net interest margin ("NIM") compression is expected to moderate the growth for Hire Purchase in general.

On a positive note, the Economic Transformation Programme ("ETP") will continue to offer support to activity on the corporate front. Projects committed under ETP worth more than RM200 billion and reportedly only RM40 billion has been realised as at end September 2013. Hence, much more prospects and projects in the pipeline to be tapped under SME segment and contract financing to pace up the business growth this year.

The Bank expects competition for consumer/retail deposits to continue to intensify as all the banks will be looking at improving their liquidity ratios as per BNM's requirements.

With continuous improvement in productivity and product packaging, our business loans growth is expected to gather leap to buffer the slowdown of consumer business segment. To realize this expectation, the bank will continue to actively leverage on Group synergy by exploring potential business opportunities with its major shareholders, the Lembaga Tabung Angkatan Tentera and the Boustead Group of Companies.

Investment Banking

The Group is optimistic on the potential opportunities in the capital markets from the ongoing implementation of projects under the Economic Transformation Programme (ETP) and various domestic economic corridors. The Group also looks forward to its equity broking collaboration with Daiwa Securities Group Inc. of Japan and realising the benefits/synergies from the merger with Hwang-DBS (M) Bhd's investment banking, stockbroking, asset management and futures businesses.

Insurance

AXA AFFIN Life Insurance ("AALI")

AALI had been expanding new business rapidly in the past years with a multi distribution strategy and expects to register moderate growth for 2014, amidst an increasingly challenging and competitive environment.

AXA AFFIN General Insurance ("AAGI")

Greater challenges are expected in 2014 given the overall economic constraints and climate in Malaysia, mergers and acquisitions, rapid development in the legal and regulatory environment and impact of digital technology. Hence, AAGI strategies and plans for 2014 have been outlined to tackle the challenges with special focus on customer centricity, better cost management and embrace changes required to reap the benefits of the digital world. AAGI's investment in human capital and technology will continue as in the past. With these strategies in place, AAGI is confident that dedicated staff, positive mind set and hard work will deliver the desired results for 2014.

B4. HEADLINE KEY PERFORMANCE INDICATOR ("KPI") FOR YEAR 2014

Based on the current performance, the Board of Directors is of view that the Group will be on track to achieve the following announced headline Key Performance Indicators (KPIs) for the financial year 2014:-

Headline KPIs	As announced for the financial year 2014	Actual Achieved 3 months ended 31/3/2014
(i) After Tax Returns on Equity (ROE)	9.2%	2.2%
(ii) After Tax Returns on Assets (ROA)	1.1%	0.2%
(iii) Gross Impaired Loan Ratio	1.84%	1.92%
(iv) Earnings Per Share (EPS)	36.00 sen	9.55 sen

B5. VARIANCE OF ACTUAL PROFIT FROM FORECAST PROFIT

There were no profit forecast and profit guarantee issued by the Company.

B6. TAXATION

	<>				
	Individual Q	uarter Ended	Cumulative Quarter Ende		
	31/3/2014 RM'000	31/3/2013 RM'000	31/3/2014 RM'000	31/3/2013 RM'000	
Malaysian Taxation: Income tax based on profit for the financial year	34,823	35,777	34,823	35,777	
Deferred tax: Relating to originating temporary differences	10,040	11,055	10,040	11,055	
(Over)/under provision in prior years: Current taxation	(1,937)	5,642	(1,937)	5,642	
	42,926	52,474	42,926	52,474	

The Group's effective tax rate was lower than the prevailing statutory tax rate mainly due to certain income not subject to tax or subject to lower tax rate, net of certain expenses not deductible for tax purpose.

B7. STATUS OF CORPORATE PROPOSALS

1) Proposed Acquisition of HwangDBS Investment Bank Berhad ("Hwang IB") including other Financial Services Businesses of Hwang-DBS (Malaysia) Berhad ("Hwang-DBS")

On 15 April 2013, the Board of Directors of AFFIN Holdings Berhad (the "Company" or "AHB") announced that Bank Negara Malaysia ("BNM") had vide its letter dated 12 April 2013 stated that it had no objection for AHB to commence preliminary negotiations with Hwang-DBS to acquire and merge the businesses of Hwang IB including other financial services businesses of Hwang-DBS with AFFIN banking group.

On 4 September 2013, the Company had entered into an exclusivity agreement with Hwang-DBS in relation to the proposed acquisition by AHB of 100% interest in Hwang IB and HDM Futures Sdn Bhd ("HDM Futures"), 70% interest in Hwang Investment Management Berhad ("Hwang IM") and 49% interest in Asian Islamic Investment Management Sdn Bhd ("AIIM") ["Proposed Acquisition"].

On 10 January 2014, the Company had received a letter from BNM advising the Company that the Minister of Finance has granted its approvals under the Financial Services Act 2013 for the Proposed Acquisition and the merger of Hwang IB with AFFIN Investment Bank Berhad ("AIBB") ["Proposed Merger"]. The Securities Commission Malaysia ("SC") had also approved the Proposed Acquisition and Proposed Merger on the same day.

On 22 January 2014, the Company entered into a conditional share sale and purchase agreement ("SPA") with Hwang-DBS in relation to the Proposed Acquisition. In conjunction with the Proposed Acquisition, the Board of AHB also proposed to undertake the Proposed Merger.

a) Details of the Proposed Acquisition

The Proposed Acquisition entails the acquisition of the Hwang IB Shares held by Hwang-DBS and the acquisition of the Minority Shares held by the Minority Shareholder for a purchase consideration of RM1,363 million ("Base Price"), subject to NA adjustment as set out in item 2(b) below, to be fully satisfied in cash ("Purchase Price").

Prior to the implementation of the Proposed Acquisition, Hwang-DBS will undertake a pre-closing reorganisation which is an internal restructuring exercise of Hwang-DBS involving the following:-

- (i) transfer by Hwang-DBS of its 100% interest in HDM Futures to Hwang IB;
- (ii) transfer by Hwang-DBS of its 53% interest in Hwang IM to Hwang IB;
- (iii) transfer by Hwang-DBS of its 49% interest in AIIM to Hwang IB; and
- (iv) transfer by Hwang IB of its 100% interest in HwangDBS Custodian Services Sdn Bhd and its 51% interest in HwangDBS Vickers Research Sdn Bhd (hereinafter collectively referred to as the "Excluded Companies") to Hwang-DBS.

(collectively referred to as the "Proposed Pre-Closing Reorganisation").

Following the Proposed Pre-Closing Reorganisation, AHB will acquire the Hwang IB Shares and the Minority Shares for the Purchase Price, to be fully satisfied in cash.

The Base Price of RM1,363 million comprises :-

- (i) RM1,088.00 million for 100% interest in Hwang IB (including 100% interest in HDM Nominees (Tempatan) Sdn Bhd and 100% interest in HDM Nominees (Asing) Sdn Bhd, and excluding the Excluded Companies);
- (ii) RM262.00 million for the aggregate of 70% interest in Hwang IM and 49% interest in AIIM; and
- (iii) RM13.00 million for 100% interest in HDM Futures.

Hwang IB [including HDM Nominees (Tempatan) Sdn Bhd and HDM Nominees (Asing) Sdn Bhd], Hwang IM, AIIM and HDM Futures are collectively referred to as the "Acquisition Entities".

b) Purchase Consideration

- (i) The consideration for the sale and purchase of the Hwang IB Shares under the SPA shall be an amount in cash equal to the sum of the Base Price and as adjusted on the NA Adjustment as contemplated in the SPA.
- (ii) In the case where the NA of Hwang IB, Hwang IM and HDM Futures (collectively referred to as the "Target Companies") together with HDM Nominees (Tempatan) Sdn Bhd and HDM Nominees (Asing) Sdn Bhd [collectively referred to as the "Target Companies' Subsidiaries" and the Target Companies and the Target Companies' Subsidiaries are collectively referred to as the "Target Group Companies"] and AIIM as at the business day falling 7 business days after the Unconditional Date (as defined in the SPA) ("Closing Date") has fallen by 3% or more below the sum of RM900,279,694 comprising the agreed aggregate NA value as at 31 January 2013 of Hwang IB (multiplied by the shareholding percentage held by Hwang-DBS in Hwang IB, HDM Nominees (Tempatan) Sdn Bhd and HDM Nominees (Asing) Sdn Bhd), and Hwang IM, HDM Futures and AIIM (multiplied by the shareholding percentage held by Hwang IB in each of Hwang IM, HDM Futures and AIIM after the completion of the Proposed Pre-Closing Reorganisation) ("Benchmark") (such fall in the NA below the Benchmark shall hereinafter be referred to as "Shortfall") (as determined in accordance with the SPA), the Purchase Price shall be the Base Price adjusted by a reduction equal to the differential value between the Shortfall and RM700,000.

B7. STATUS OF CORPORATE PROPOSALS (Cont')

1) Proposed Acquisition of HwangDBS Investment Bank Berhad ("Hwang IB") including other Financial Services Businesses of Hwang-DBS (Malaysia) Berhad ("Hwang-DBS") (Cont')

b) Purchase Consideration (Cont')

- (iii) In the case where the NA of the Target Group Companies and AIIM as at the closing date has increased by 3% or more above the Benchmark (such increase in the NA above the Benchmark shall hereinafter be referred to as "Surplus") (as determined in accordance with the SPA), the Purchase Price shall be the Base Price adjusted by an increase equal to the differential value between the Surplus and RM11,300,000.
 - (ii) and (iii) are collectively referred to as ("NA Adjustment")
- (iv) In circumstances other than that stipulated under Items b(ii) and (iii) above, the Purchase Price shall be the Base Price adjusted by an increase equal to RM700,000.

On 7 April 2014, the above Acquisition has been completed in accordance to the terms and conditions set out in the SPA. Accordingly, AHB directly owns 100% interest in Hwang IB which in turn owns 100% interest in HDM Nominees (Tempatan) Sdn Bhd and 100% interest in HDM Nominees (Asing) Sdn Bhd, 70% interest in Hwang IM, 49% interest in Asian Islamic Investment Management Sdn Bhd and 100% interest in HDM Futures Sdn Bhd.

Following the completion of the Acquisition, the Proposed Merger will be implemented. Further announcements will be made to Bursa Malaysia Securities Berhad as and when there are material developments pertaining to the Proposed Merger.

2) Proposed Renounceable Rights Issue of New Ordinary Shares of RM1.00 Each in AHB to raise Gross Proceeds of Up to RM1,250.0 Million ("Proposed Rights Issue")

On 10 March 2014, the Board of Directors of AFFIN Holdings Berhad (the "Company" or "AHB") announced that in conjunction with the proposed acquisition of HwangDBS Investment Bank Berhad including other Financial Services Businesses of Hwang-DBS (Malaysia) Berhad ("Proposed Acquisition") as mentioned in Note B7(1) above, the Company proposed to undertake the Proposed Rights Issue to raise gross proceeds of up to RM1,250 million. The proceeds of the Proposed Rights Issue is to be utilised for the purpose of partial repayment of the bridge loans obtained to fund the Proposed Acquistion and RM200.0 million capital injection into AFFIN Bank Berhad.

On 27 March 2014, AIBB had on behalf of the Board of AHB, announced that Bursa Malaysia Securities Berhad ("Bursa Securities") had resolved to approve listing of up to 526,000,000 new AHB shares to be issued pursuant to the Proposed Rights Issue. ("Rights Share"). The approval granted by Bursa Securities for the Proposed Rights Issue is subject to the following conditions:-

- (i) AHB and AIBB must fully comply with the relevant provisions under the Main Market Listing Requirements pertaining to the implementation of the Proposed Rights Issue.
- (ii) AHB and AIBB to inform Bursa Securities upon the completion of the Proposed Rights Issue.
- (iii) AHB to furnish Bursa Securities with a written confirmation of its compliance with the terms and conditions of Bursa Securities' approval once the Proposed Rights Issue is completed; and

On 21 April 2014, AIBB had on behalf of the Board of AHB, announced that at the Extraordinary General Meeting ("EGM") held on 21 April 2014, the ordinary resolution as set out in the Notice of EGM on the Proposed Rights Issue dated 28 March 2014 was duly approved by the shareholders.

3) Approval to Commence Negotiations in Relation to The Proposed Acquisition of Up to 24.0% Equity Interest in PT Bank Panin Syariah TBK ("Bank Panin Syariah")

On 28 February 2014, the Board of Directors of AFFIN Holdings Berhad (the "Company" or "AHB") announced that Bank Negara Malaysia ("BNM") had vide its letter dated 27 February 2014 stated that it had no objection for AHB to commence negotiations with the shareholders of Bank Panin Syariah for the Proposed Acquisition of up to 24.0% equity interest in Bank Panin Syariah ("Proposed Acquisition"). In addition, AHB would be required to seek necessary approvals under the Financial Services Act 2013 in order to proceed with the Proposed Acquisition upon conclusion of the negotiation.

Further announcements will be made to Bursa Malaysia Securities Berhad as and when there are material developments pertaining to the Proposed Acquisition.

B8. GROUP BORROWINGS AND DEBT SECURITIES

(i) Deposits from Customers

(i) <u>Deposits from Customers</u>	Group	
	31/3/2014 RM'000	31/12/2013 RM'000
By Type of Deposits:-		
Money Market Deposits	919,950	1,050,233
Demand Deposits	7,998,134	8,202,729
Savings Deposits	2,139,662	2,004,242
Fixed Deposits	27,767,869	29,039,949
Negotiable Instruments of Deposits ('NIDs')	6,706,776	6,482,169
Special Investment Deposits	771,710	574,192
	46,304,101	47,353,514
Maturity structure of fixed deposits and NIDs are as follows:-		
Due within six months	27,574,066	29,007,708
Six months to one year	6,777,160	6,392,507
One year to three years	80,512	80,239
Three years to five years	32,764	31,344
Five years and above	10,143	10,320
	34,474,645	35,522,118
By Type of Customers:-		
Government and statutory bodies	8,575,739	9,127,809
Business enterprises	13,960,827	14,715,136
Individuals	12,633,161	11,660,423
Others	11,134,374	11,850,146
	46,304,101	47,353,514
(ii) <u>Deposits and Placements of Banks and Other Financial Institutions</u>		
By Type of Institutions:-	2.520.626	2 205 512
Licensed banks	2,520,636	3,285,513
Licensed investment banks	33,603 326,662	282,459
Bank Negara Malaysia Other financial institutions	621,735	415,940
Other initialicial histitutions		
	3,502,636	3,983,912
By Maturity Structure:-		
Due within six months	3,301,038	3,779,530
Six months to one year	201,598	204,382
	3,502,636	3,983,912
(iii) <u>Borrowings</u>		
<u>Unsecured</u> :-		
One year or less (short-term)	301,083	302,029
More than one year (medium/long-term)	671,155	670,403
	972,238	972,432

B9. REALISED AND UNREALISED UNAPPROPRIATED PROFITS

On 25 March 2010, Bursa Malaysia Securities Berhad ("Bursa Malaysia") issued a directive to all listed issuers pursuant to Paragraphs 2.06 and 2.23 of Bursa Malaysia Main Market Listing Requirements. The directive requires all listed issuers to disclose the breakdown of the unappropriated profits or accumulated losses into realised and unrealised profits or losses as at the end of the reporting period. On 20 December 2010, Bursa Malaysia had also issued a guide to all listed issuers on the disclosure requirement for the realised and unrealised unappropriated profits and losses.

Pursuant to the above directives, the breakdown of retained profits of the Group into realised and unrealised profits as at the reporting date is disclosed as follows:-

	Group		
	31/3/2014 RM'000	31/12/2013 RM'000	
Total retained profits of AFFIN Holdings Berhad and its's subsidiaries			
- Realised	1,824,447	1,675,523	
- Unrealised			
- deferred tax recognised in the income statement	4,570	14,676	
- other items of income and expense	45,666	40,596	
	1,874,683	1,730,795	
Total share of retained profits in associate:-			
- Realised	190,637	187,712	
- Unrealised	3,014	3,527	
Total share of retained profits/(losses) in jointly controlled entities:-			
- Realised	(20,038)	(19,690)	
- Unrealised	1,768	4,610	
	2,050,064	1,906,954	
Add: Consolidation adjustments	90,206	90,588	
Total Group retained profits as per consolidated financial statements	2,140,270	1,997,542	

The breakdown of realised and unrealised retained profits is determined based on the Guidance of Special Matter No. 1 "Determination of Realised and Unrealised Profits or Losses in the Context of Disclosure Pursuant to Bursa Malaysia Securities Berhad listing Requirements" issued by the Malaysian Institute of Accountants on 20 December 2010.

The unrealised retained profits of the Group as disclosed above does not include translation gains and losses on monetary items denominated in a currency other than the functional currency and foreign exchange contracts. These translation gains and losses are incurred in the ordinary course of business of the Group and hence deemed as realised.

The above disclosure of realised and unrealised unappropriated profits and losses is strictly for the compliance of the disclosure requirements stipulated in the directive issued by Bursa Malaysia and should not be used for any other purposes.

B10. MATERIAL LITIGATION

There are various legal suits against AFFIN Bank Berhad ("ABB") in respect of claims and counter claims of approximately RM148.5 million (31 December 2013: RM117.6 million). Based on legal advice, the Directors of the Bank are of the opinion that no provision for damages need to be made in the financial statements, as the probability of adverse adjudication against ABB is remote.

B11. DIVIDENDS

No dividend has been proposed for the quarter under review.

B12. EARNINGS PER SHARE

	<>				
	Individual Quarter Ended		Individual Quarter Ended Cumulative Quarter En		
	31/3/2014	31/3/2013	31/3/2014	31/3/2013	
Net profit attributable to equity holders of the Company (RM'000)	142,728	150,834	142,728	150,834	
Weighted average number of ordinary shares in issue	1,494,575,806	1,494,575,806	1,494,575,806	1,494,575,806	
Basic and diluted earnings per share (sen)	9.55	10.09	9.55	10.09	

The basic and diluted earnings per share of the Group for the current financial quarter ended 31 March 2014 have been calculated based on the net profit attributable to the equity holders of the company of RM142,728,000 (31 March 2013: RM150,834,000) divided by the weighted average number of ordinary shares in issue during the current financial quarter of 1,494,575,806 (31 March 2013: 1,494,575,806).

B13. ECONOMIC PROFIT/(LOSS)

	<>					
	Individual Quarter Ended		Cumulative Quarter En			
	31/3/2014	014 31/3/2013 31/3/2014		31/3/2013		
	RM'000	RM'000	RM'000	RM'000		
Net profit for the financial period	142,728	150,834	142,728	150,834		
Less: Economic charge	(163,237)	(150,658)	(163,237)	(150,658)		
Economic profit/(loss) for the financial period	(20,509)	176	(20,509)	176		

Formula for calculation of economic charge:

- (i) Economic charge = Cost of equity x Average total equity for the financial year
- (ii) Cost of equity = Beta x Market risk premium + Risk-free rate

Beta = 5-year adjusted Bloomberg Beta

Market risk premium = the market return in excess of the return earned on risk-free assets.

Risk-free rate = the rate of return of a 10-year Malaysian Government Securities at the closing of the reporting period